



One-Stop Service

# HAINA FASTENER HAINA SOLAR

Quality Supplier, Reliable Partners

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**Jiaying Haina Fastener Co., Ltd**  
**Jiaying Haina Solar Tech Co., Ltd**

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# COMPANY INTRODUCTION

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PART 1



C O M P A N Y P R O F I L E

# HAINA FASTENER

Jiaxing Haina Fastener Co., Ltd. has been deeply involved in the foreign trade sector since its establishment in 2012, committed to providing high-quality fasteners and professional solar mounting system solutions to clients worldwide. Through continuous technological innovation and excellent customer service, we have gradually emerged as a key player in the industry and have become a trusted long-term partner for numerous clients.

**700 +**

The number of historical transaction customers has 700+

**5** continents

Customers are in more than 80 countries on 5 continents

**6** patents

Haina has 6 patents and 4 trademarks

**80** countries

Customers are in more than 80 countries on 5 continents





## DEVELOPMENT HISTORY



2012



In 2012  
Haina Fastener Co., Ltd.  
Hong Kong was  
established

2014



In 2014  
Jiaxing Haina Fastener  
Co., Ltd. was  
established

2015



In 2015  
ISO9001:2015  
certificate was  
obtained

2023



In 2023  
Jiaxing Haina Solar  
Tech Co., Ltd. was  
established

2023

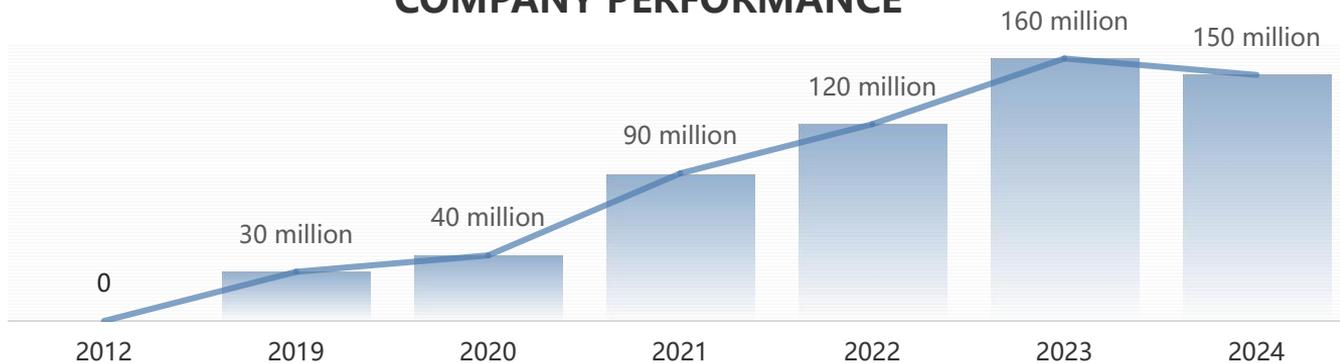


In 2023  
Jiaxing Haina Solar  
Tech obtained ISO9001  
and CE certification



### COMPANY PERFORMANCE

(RMB)



In 2012, Haina Fasteners started from scratch. By 2019, its revenue reached 30 million RMB. It grew to 40 million in 2020, 90 million in 2021, 120 million in 2022, and 160 million in 2023. In 2024, the revenue is expected to be 150 million RMB. Haina has served over 700 clients across 5 continents and more than 80 countries.



## COMPANY PRODUCTS

The main products of Haina Fasteners: stainless steel fasteners and solar accessories

Stainless steel fasteners mainly include:

bolts, nuts, screws, threaded rods & Stud bolt, washers, rivets...

Solar accessories mainly include:

solar mounting system, aluminum end clamps and mid clamps, aluminum rails, ground screw, C/U/Z channel steel, solar accessories...





## PRODUCT APPLICATION



Fastener products are widely used in key industries such as photovoltaic industry, construction field, electronics industry, machinery manufacturing, chemical production and power supply.

Solar accessories are mainly used in roof solar systems, solar ground mounting systems, carport systems and balcony solar support systems, providing indispensable support for various solar power generation facilities.



# CULTURE AND HONOR

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PART 2



# CERTIFICATE OF HONOR

We have been deeply involved in the industry for many years and have accumulated many professional certificates and patents with high gold content. These include the internationally recognized ISO system certification, and the CE certification that meets European safety, health, and environmental standards.

*Haina Solar Tech* has ISO and CE certificates, and also holds a patent certificate for solar brackets. *Haina Fastener* has also obtained ISO certification and has a number of fastener patents. These qualifications are not only a high recognition of our technical strength, but also a strong endorsement of our steady progress in the global market.





## TEST EQUIPMENT

In terms of quality control, we are equipped with complete testing equipment, including spectrometer to analyze material composition, projector to measure in two dimensions, hardness tester to determine material hardness, tapping machine to ensure thread accuracy, go/no-go gauge to determine size, and caliper to measure linear size.

With a complete testing system, we can accurately test products at any time, control quality risks in real time, and ensure that each product meets strict quality standards.



# FACTORY DETAILS

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PART 3



# FACTORY

The factories we cooperate with are all leaders in the industry. The sales of the top 10 factories have exceeded 100 million yuan, and the average area is 20,000 square meters. Haina has invested in a factory that specializes in the production of stainless steel solar accessories. The factory that provides standard parts for Haina has its own steel plant with an annual turnover of 1 billion yuan. In addition, several other factories are among the top 10 in the country in the field of fasteners. Each factory has passed ISO9001 certification and is equipped with independent laboratories and professional quality inspection departments to ensure the excellence and stability of product quality.



## How To Guarantee The Price

The cooperative factory has its own steel mill with low cost.  
Haina's annual purchase amount exceeds 20 million,  
and the price is 5%-10% lower than its peers.

Haina has a stake in a stainless steel  
solar accessories factory and is its largest purchaser,  
accounting for more than 30% of the annual purchase  
volume, with better prices.

Long-term cooperation and bulk purchases further  
reduce unit costs and ensure price competitiveness.



## How To Ensure Quality

The factory conducts double testing on semi-finished  
products and finished products to ensure that  
there are no defects.

Haina has a dedicated person responsible for factory  
inspection and inspection, and conducts random  
inspections for each shipment to strictly control quality.

The cooperative factories are all among the top 10 in the  
industry, equipped with advanced testing equipment, and  
the quality is guaranteed.

# CORPORATE SERVICES

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PART 4



# CORPORATE SERVICES





COOPERATIVE PARTNER





Looking Forward To Cooperating

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For more details, please follow our YOUTUBE!

<https://www.youtube.com/@jiaxinghinafastener3798>

